

UNITED STATES DISTRICT COURT  
MIDDLE DISTRICT OF FLORIDA  
FORT MYERS DIVISION

A.D., an individual,

Plaintiff,

v.

Case No: 2:22-cv-646-JES-NPM

CHOICE HOTELS INTERNATIONAL,  
INC., R&M REAL ESTATE  
COMPANY, INC., ROBERT  
VOCISANO, and MARIO  
VOCISANO,

Defendants.

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**OPINION AND ORDER**

This matter comes before the Court on review of defendant Choice Hotels International, Inc.'s Motion to Dismiss Plaintiff's Second Amended Complaint (Doc. #56) filed on June 1, 2023, and R & M Real Estate Company, Inc., Robert Vocisano, and Mario Vocisano's Motion to Dismiss Plaintiff's Second Amended Complaint (Doc. #57) filed on June 7, 2023. Plaintiff filed a Consolidated Response in Opposition (Doc. #62) on July 3, 2023. Both defendants filed Replies. (Docs. ## 65, 66.) Plaintiff filed a Notice of Supplemental Authority (Doc. #67) on August 8, 2023.

**I.**

On April 19, 2023, the Court granted in part defendants' motions to dismiss with leave to file an Amended Complaint. A.D. v. Choice Hotels Int'l, Inc., No. 2:22-CV-646-JES-NPM, 2023 WL

3004545, at \*1 (M.D. Fla. Apr. 19, 2023). On May 10, 2023, plaintiff filed a Second Amended Complaint (Doc. #50) and defendants have now essentially renewed their motions to dismiss.

Under Federal Rule of Civil Procedure 8(a)(2), a Complaint must contain a "short and plain statement of the claim showing that the pleader is entitled to relief." Fed. R. Civ. P. 8(a)(2). This obligation "requires more than labels and conclusions, and a formulaic recitation of the elements of a cause of action will not do." Bell Atl. Corp. v. Twombly, 550 U.S. 544, 555 (2007) (citation omitted). In deciding a Rule 12(b)(6) motion to dismiss, the Court must accept all factual allegations in a complaint as true and take them in the light most favorable to plaintiff, Erickson v. Pardus, 551 U.S. 89 (2007), but "[l]egal conclusions without adequate factual support are entitled to no assumption of truth," Mamani v. Berzain, 654 F.3d 1148, 1153 (11th Cir. 2011) (citations omitted).

Plaintiff's (second) amended complaint is brought pursuant to the Trafficking Victims Protection Reauthorization Act (TVPRA). As previously stated,

The TVPRA is a criminal statute that also provides a civil remedy to victims of sex trafficking. Section 1591(a) of the Act imposes criminal liability for certain sex trafficking:

(a) Whoever knowingly--

(1) in or affecting interstate or foreign commerce, or within the special maritime and territorial jurisdiction of the United States, recruits, entices, harbors, transports, provides, obtains, advertises, maintains, patronizes, or solicits by any means a person; or

(2) benefits, financially or by receiving anything of value, from participation in a venture which has engaged in an act described in violation of paragraph (1),

knowing, or, except where the act constituting the violation of paragraph (1) is advertising, in reckless disregard of the fact, that means of force, threats of force, fraud, coercion described in subsection (e)(2), or any combination of such means will be used to cause the person to engage in a commercial sex act, or that the person has not attained the age of 18 years and will be caused to engage in a commercial sex act, shall be punished as provided in subsection (b).

18 U.S.C.A. § 1591(a). In addition to a criminal punishment, the TVPRA provides the following civil remedy:

(a) An individual who is a victim of a violation of this chapter may bring a civil action against the perpetrator (or whoever knowingly benefits, financially or by receiving anything of value from participation in a venture which that person knew or should have known has engaged in an act in violation of this chapter) in an appropriate district court of the United States and may recover damages and reasonable attorneys fees.

18 U.S.C. § 1595(a).

Thus, the TVRPA authorizes a victim of sex trafficking to bring a direct civil claim against the perpetrator of the trafficking and a "beneficiary" civil claim against "whoever knowingly benefits, financially or by receiving anything of value from participation

in a venture which that person knew or should have known has engaged in an act in violation of [the TVPRA]." 18 U.S.C. § 1595(a). To state a claim for beneficiary liability under the TVPRA, Plaintiff must plausibly allege that the defendant "(1) knowingly benefited (2) from participating in a venture; (3) that venture violated the TVPRA as to [A.D.]; and (4) [Defendants] knew or should have known that the venture violated the TVPRA as to [A.D.]." Doe v. Red Roof Inns, Inc., 21 F.4th 714, 726 (11th Cir. 2021).

A.D. v. Choice Hotels Int'l, Inc., at \*1-2. The Court will consider each of the elements as applied to the amended pleading.

## II.

The operative amended complaint alleges the following: Defendant Choice Hotels International, Inc. (Choice Hotels) knows and has known for years that sex trafficking and prostitution occur at their branded hotel locations. Defendants R&M Real Estate Company, Inc., Robert Vocisano, and Mario Vocisano (R&M Real Estate collectively) also know and have known for years of both occurring specifically at the Comfort Inn & Executive Suites Naples (Comfort Inn). (Doc. #50, ¶¶ 2-3.) This action for damages is brought by the Plaintiff, identified by her initials A.D., a survivor of sex trafficking under the TVPRA. (Id. at ¶ 12.)

"With knowledge of the problem, and as a direct and proximate result of Defendants' multiple failures and refusals to act, mandate, establish, execute, and/or modify their anti-trafficking efforts at the Comfort Inn hotel, A.D. was continuously sex

trafficked, sexually exploited, and victimized repeatedly at the Comfort Inn hotel.” (Id. at ¶ 18.) Plaintiff alleges that defendants “participated in a hotel operating venture and knowingly benefited from this venture through room rentals, profits, third party fees, and the value of the “good will” of the Choice® brand. The venture knew or should have known that they were profiting from sex trafficking, including the sex trafficking of A.D., in violation of the TVPRA.” (Id. at ¶ 19.)

Plaintiff further alleges that Choice Hotels and R&M Real Estate participated in a hotel operating venture that included staff at the Comfort Inn. R&M Real Estate owns the Comfort Inn pursuant to a franchise agreement entered into with Choice Hotels. Plaintiff alleges an agency relationship through Choice Hotels’ “exercise of ongoing and systemic right of control over the Comfort Inn hotel.” (Id. at ¶¶ 29-32.) Choice Hotels makes decisions that directly impact the operations and maintenance of their branded hotels, including the Comfort Inn. (Id. at ¶ 39.) R&M Real Estate directly offered public lodging services at the Comfort Inn where A.D. was trafficked for sex. (Id. at ¶ 49.) Defendants “participated in a hotel operating venture in connection with the management and operating of the Comfort Inn hotel involving risk and potential profit.” (Id. at ¶ 52.)

During at least 2008 to 2012, emails were exchanged by employees of Choice Hotels that related to sex trafficking in

hotels, including the Comfort Inn. (Id. at ¶ 57.) Choice Hotels had actual and/or constructive knowledge of sex trafficking, including A.D.'s sex trafficking and victimization, occurring on its branded property. (Id. at ¶ 63.) Choice Hotels continued to permit and profit from male clientele who rented hotel rooms to buy sex despite having access to sex trafficking indicators. (Id. at ¶ 75.) In 2017, a reviewer described the Comfort Inn as having prostitutes hanging out in the parking lot at night. (Id. at ¶ 79e.) In 2020, another reviewed the Comfort Inn noting that it was known for drugs and prostitution and that the owner knows it means money "coming into his degenerate establishments." (Id. at ¶ 79j.) Choice Hotels monitors customer reviews. (Id. at ¶ 81.)

R&M Real Estate employees and staff openly observed signs of trafficking and did not aid plaintiff. R&M Real Estate received revenue and a percentage was provided to Choice Hotels. (Id. at ¶ 108.) Through Choice Hotels' relationship with the staff at the Comfort Inn, it benefited or received royalty payments, licensing fees, membership fees and dues, reservation fees, and percentages of the gross room revenue. (Id. at ¶ 109.) Through their "continuous business venture of renting hotel rooms", R&M Real Estate knowingly benefited. (Id. at ¶ 111.) Plaintiff alleges that defendants benefit from the steady stream of income that sex traffickers bring to their hotel brands and from their reputation

for privacy, discretion, and the facilitation of commercial sex. (Id., ¶¶ 120-121.)

### III.

As previously stated, plaintiff must sufficiently plead that a defendant knowingly benefited from participating in a venture, that the venture violated the TVPRA, and that defendants knew or should have known that the venture violated the TVPRA.

#### A. Knowingly Benefited

To satisfy the first element of a TVPRA beneficiary claim, plaintiff must allege that defendant “knew it was receiving some value from participating in the alleged venture.” Red Roof Inns, 21 F.4th at 724. As the Eleventh Circuit stated,

“Knowingly benefits” means “an awareness or understanding of a fact or circumstance; a state of mind in which a person has no substantial doubt about the existence of a fact.” *Knowledge*, Black's Law Dictionary (11th ed. 2019). And Section 1595(a) explains that a defendant may benefit “financially or by receiving anything of value.” Accordingly, a plaintiff like the Does must allege that the defendant knew it was receiving some value from participating in the alleged venture.

Id. at 723-24. In the absence of a more stringent statutory pleading requirement, knowledge “may be alleged generally.” Fed. R. Civ. P. 9(b). Alleging a “continuous business relationship” is sufficient to show a knowing benefit. G.G. v. Salesforce.com, Inc., No. 22-2621, 2023 WL 4944015, at \*16 (7th Cir. Aug. 3, 2023). The Court previously found this element could be satisfied at this

stage of the proceedings. A.D. v. Choice Hotels Int'l, Inc., at \*3.

### **B. Participation in Venture - Franchisor**

Plaintiff must allege that the benefits received by Choice Hotels were from "participation in a venture" which defendants knew or should have known has engaged in an act in violation of the TVPRA. 18 U.S.C. § 1595(a). The Eleventh Circuit rejected the statutory definition of "participation in a venture" found in the criminal provision, § 1591(e)(4), which defined "participation in a venture" as "knowingly assisting, supporting or facilitating a violation of subsection (a)(1)." Instead, the Eleventh Circuit held that "participation in a venture" in the civil context requires that plaintiff allege that the franchisor "took part in a common undertaking or enterprise involving risk and potential profit." Red Roof Inns, 21 F.4th at 725.

Plaintiff alleges that defendants "participated in a hotel operating venture and knowingly benefited from this venture through room rentals, profits, third party fees, and the value of the "good will" of the Choice® brand. The venture knew or should have known that they were profiting from sex trafficking, including the sex trafficking of A.D., in violation of the TVPRA." (Doc. #50, ¶ 19.) Plaintiff alleges that defendants "participated in a hotel operating venture" in connection with the Comfort Inn for potential profit. (Id. at ¶ 52.) Plaintiff alleges that Choice



Hotels “had actual and/or constructive knowledge of sex trafficking, including A.D.’s sex trafficking and victimization,” at its branded property and it “failed to implement and enforce any of its own policy or policies and protect Plaintiff A.D. from being sex trafficked”, failed to take action to prevent trafficking so that it could continue to profit, and failed to address the open and obvious presence of human trafficking on hotel properties. (Id. at ¶ 63.) Choice Hotels is alleged to have demonstrated actual and/or constructive knowledge of the “rampant culture of sex trafficking” at their properties around the country, including through news stories and online reviews. (Id. at ¶ 78.)

These additional facts in the Second Amended Complaint do not remedy the problem in the original pleading as to Choice Hotels. “[A]s the Eleventh Circuit has acknowledged, the alleged venture can be a ‘*commercial*’ venture’ like running or expanding a business. G.G. v. Salesforce.com, Inc., No. 22-2621, 2023 WL 4944015, at \*6 (7th Cir. Aug. 3, 2023) (citing Red Roof Inns, Inc., 21 F.4th at 727 (emphasis added)). However, as before, “[t]he ‘participation’ in the sex trafficking venture is essentially that the franchisor and the hotel operator did not fight hard enough to keep these traffickers from using their hotel. The Complaint acknowledges that Defendants opposed sex traffickers, but fault defendants for taking ineffective steps to curtail the traffickers. This hardly

sounds like participating in a venture.” A.D. v. Choice Hotels Int'l, Inc., at \*4.

The Court finds that Choice Hotels must be dismissed because the Second Amended Complaint does not sufficiently plead that it participated in a sex trafficking venture beyond participation in shared revenue as part of its normal role as a franchisor. Red Roof Inns, Inc., 21 F.4th at 726-27 (“These allegations may suggest that the franchisors financially benefitted from renting hotel rooms to the Does' sex traffickers. But they do nothing to show that the franchisors participated in a common undertaking involving risk or profit that violated the TVPRA—*i.e.*, the alleged sex trafficking ventures.”).

### **C. Participation in Venture - Franchisee**

“In order to plead Defendants participated in a venture, Plaintiff must allege facts from which the Court could reasonably infer the hotels ‘could be said to have a tacit agreement’ with the trafficker. Plaintiff need not show that defendants had actual knowledge of the participation in the sex-trafficking venture.” Doe v. Rickey Patel, LLC, No. 0:20-60683-WPD-CIV, 2020 WL 6121939, at \*5 (S.D. Fla. Sept. 30, 2020) (citation omitted). In other words, plaintiff can show a “continuous business relationship” to show participation. J.G. v. Northbrook Indus., Inc., 619 F. Supp. 3d 1228, 1235 (N.D. Ga. 2022); S.Y. v. Wyndham Hotels & Resorts, Inc., 519 F. Supp. 3d 1069, 1081 (M.D. Fla. 2021).

As to R&M Real Estate, the 'participation' is based upon the relationship between the traffickers and the hotel. "Trafficker 2 created relationships with several employees at the Comfort Inn. Trafficker 2 utilized his relationships with Comfort Inn employees, asking them to serve as lookouts and notify Trafficker 2 if police came to the hotel." (Doc. #50, ¶ 98.) Defendants knew or should have known that A.D. was being trafficked because A.D. and Trafficker 2 were once arrested at the hotel, and hotel staff gave A.D. her cash deposit back in an envelope with her name on it when she was released later that day. Trafficker 2 had a relationship with housekeeping staff to act as a lookout and on the day of the arrest the housekeeping staff members alerted A.D. and Trafficker 2. Despite the arrest, they were able to return to the hotel. Other red flags include excessive requests for sheets, a personal relationship between staff and the trafficker, and direct employee encounters. (Id. at ¶ 101.)

These facts at least plausibly infer that employees of the Comfort Inn were participating in an enterprise involving risk and knowingly benefiting from the risk. Red Roof Inns, Inc., 21 F.4th at 725 (citing Ricchio v. McLean, 853 F.3d 553, 556-58 (1st Cir. 2017) (agreeing with First Circuit that an operator's association with traffickers to serve a business objective establishes participation in a venture with a sex trafficker)).

#### **D. Knowledge**

This element requires the plaintiff to allege that the defendant had either actual or constructive knowledge that the venture violated the TVPRA as to the plaintiff. Red Roof Inns, 21 F.4th at 725. Knowledge requires an awareness or understanding of a fact or circumstance, while constructive knowledge is knowledge that one should have 'using reasonable care or diligence'. Id. (citing Black's Law Dictionary).

The 'red flags' supporting knowledge include payments in cash, large amounts of used condoms and bodily fluids on the sheets and towels, A.D.'s physical appearance, excessive requests for sheets and cleaning services, the personal relationship with staff and A.D.'s trafficker, and the direct employee encounters with A.D. and her trafficker inside the Comfort Inn. (Doc. #50, ¶ 101.) R&M Real Estate employees and staff openly observed signs of trafficking and did not aid plaintiff.

The Court finds these facts are sufficient to plausibly allege knowledge at this stage of the proceedings. An overt or direct act is not required, although direct acts were involved by employees in this case. See, e.g., K.H. v. Riti, Inc., No. 1:22-CV-3404-MHC, 2023 WL 3644224, at \*4 (N.D. Ga. Apr. 17, 2023) (collecting cases of direct association between hotel and trafficker); J.C. v. I Shri Khodiyar, LLC, 624 F. Supp. 3d 1307, 1318 (N.D. Ga. 2022) (Plaintiff claims that her daughter was forced

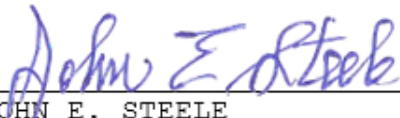
to have sex with Defendant's employees); J.G. v. Northbrook Indus., Inc., 619 F. Supp. 3d 1228, 1239 (N.D. Ga. 2022) (employees acted as lookouts for Plaintiff's traffickers).

Accordingly, it is now

**ORDERED:**

1. Defendant Choice Hotels International, Inc.'s Motion to Dismiss Plaintiff's Second Amended Complaint (Doc. #56) is **GRANTED** and defendant is dismissed with prejudice.
2. Defendant R & M Real Estate Company, Inc., Robert Vocisano, and Mario Vocisano's Motion to Dismiss Plaintiff's Second Amended Complaint (Doc. #57) is **DENIED**.

**DONE AND ORDERED** at Fort Myers, Florida, this 25th day of August 2023.

  
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JOHN E. STEELE  
SENIOR UNITED STATES DISTRICT JUDGE

Copies: Counsel of record